MARKETBEAT SAVANNAH, GA **INDUSTRIAL Q1 2025**

MARKET FUNDAMENTALS YOY Outlook Chg 9.3% Vacancy Rate **3.8M** YTD Direct Absorption, SF \$6.56 Asking Rent, PSF (Overall, Net Asking Rent) **ECONOMIC INDICATORS** YOY Outlook Chg 207.9K Savannah Employment 3.1% Savannah **Unemployment Rate** 4.1% U.S. Unemployment Rate Source:BLS

ECONOMIC OVERVIEW: CONTINUED MOMENTUM & STABILITY

The Savannah regional economy continues to expand and record positive absorption in the industrial sector. The continued expansion of Savannah's well-grounded market can be attributed to the region's economic diversity centered around the Georgia Ports Authority ("GPA") and local tourism. The GPA continues to be a major regional economic generator handling 1.4 million twenty-foot equivalent container units (TEUs) year-to-date. Savannah is also beginning to see the positive effects of growth generated by Hyundai Motor Group's \$5.5 billion Electric Vehicle Manufacturing Plant which is projected to generate 8,100 jobs and will serve as a major economic generator.

SUPPLY AND DEMAND: STEADY INCREASE IN VACANCY RATE

Savannah began 2025 with an overall vacancy rate of 9.3% with over 2.6 million square feet (msf) of new speculative construction deliveries in Q1. The majority of the vacancy is within eight buildings greater than 500,000 square feet (sf) representing 52% of the total 13.7 msf of vacant space, consistent with the national trends and tempered demand for bulk space. Leasing activity remained strong with 1.8 msf across eight leases. Direct absorption for Q1 2025 was on track with 3.8 msf compared to 3.5 msf in Q1 2024. Demand in the 100,000-300,000-sf range continues to remain strong and we expect this to continue as new 3PL and e-commerce occupiers move into the region. The year also started off with a resurgence in demand for the 1 msf+ spaces from several notable U.S. based retailers, however many of these requirements have been postponed due to uncertainty related to tariffs and the potential impact on global trade.

OUTLOOK

The outlook for Savannah's industrial market remains favorable thanks to the continued growth at the Georgia Ports with conservative projections to eclipse 8.0 million TEUs of throughput by 2030. Market vacancy, while elevated should remain relatively stable near-term with the speculative pipeline thinning out. Expect demand for bulk warehouses to reaccelerate, absorbing the larger speculative built facilities which represent 52% of the current vacant stock.









SPACE DEMAND / DELIVERIES

OVERALL VACANCY & ASKING RENT



MARKET STATISTICS

| SUBMARKET | INVENTORY (SF) | OVERALL VACANT (SF) | OVERALL VACANCY RATE | CURRENT QTR OVERALL DIRECT ABSORPTION (SF) | YTD OVERALL DIRECT ABSORPTION (SF) | UNDER CNSTR (SF) | CNSTR COMPLETIONS (SF) | OVERALL WEIGHTED AVG NET RENT (OS) | OVERALL WEIGHTED AVG NET RENT (W/D) |
|--------------------------|-------------------|---------------------------|----------------------------|--|--|------------------------|------------------------------|--|---|
| Downtown/Eastside | 3,302,474 | 10,750 | 0.3% | 0 | 0 | 0 | 0 | \$10.46 | \$7.45 |
| Port Corridor | 27,465,209 | 1,573,872 | 5.7% | 160,146 | 160,146 | 0 | 0 | \$11.87 | \$7.26 |
| Crossroads / Dean Forest | 38,555,607 | 557,379 | 1.4% | 28,000 | 28,000 | 611,442 | 199,565 | \$12.35 | \$8.04 |
| Southside / Highway 17 | 7,536,838 | 1,470,500 | 19.5% | 0 | 0 | 2,078,659 | 24,000 | \$12.46 | \$6.50 |
| Westside | 22,925,068 | 1,497,651 | 6.5% | 0 | 0 | 1,066,820 | 0 | \$11.21 | \$7.60 |
| Highway 21 | 17,151,385 | 2,924,689 | 17.1% | 0 | 0 | 2,588,684 | 1,362,400 | N/A | \$6.47 |
| I-16 West | 27,397,945 | 3,715,743 | 13.6% | 2,641,555 | 2,641,555 | 0 | 2,000,000 | N/A | \$5.86 |
| I-95 South | 10,357,315 | 2,151,366 | 20.8% | 0 | 0 | 1,244,571 | 250,000 | N/A | \$6.07 |
| Jasper County | <u>3,573,144</u> | <u>767,112</u> | <u>21.5%</u> | <u>916,140</u> | <u>916,140</u> | <u>386,936</u> | 744,499 | <u>N/A</u> | <u>\$7.56</u> |
| SAVANNAH TOTALS | 158,264,985 | 14,669,062 | 9.3% | 3,745,841 | 3,745,841 | 7,977,112 | 4,580,464 | \$11.88 | \$6.56 |

*Rental rates reflect weighted net asking \$psf/year

KEY LEASE TRANSACTIONS Q1 2025

| PROPERTY | SUBMARKET | TENANT | SF | ТҮРЕ |
|-----------------------------------|---------------|-----------------------|---------|--------|
| 110 Commerce Parkway | I-16 West | Sino/Worldwide Banyan | 505,440 | Direct |
| 1240 SH Morgan Parkway | Westside | White Horse Logistics | 348,022 | Direct |
| RiverPort - Bldg 7 | Jasper County | ADI | 305,163 | Direct |
| Clarius Park Hardeeville - Bldg C | Jasper County | TS Conductor | 301,725 | Direct |
| 11900 US Highway 280 - Suite C | I-16 West | EcoPlastic | 136,115 | Direct |

*Renewals not included in leasing statistics

KEY CONSTRUCTION COMPLETIONS Q1 2025

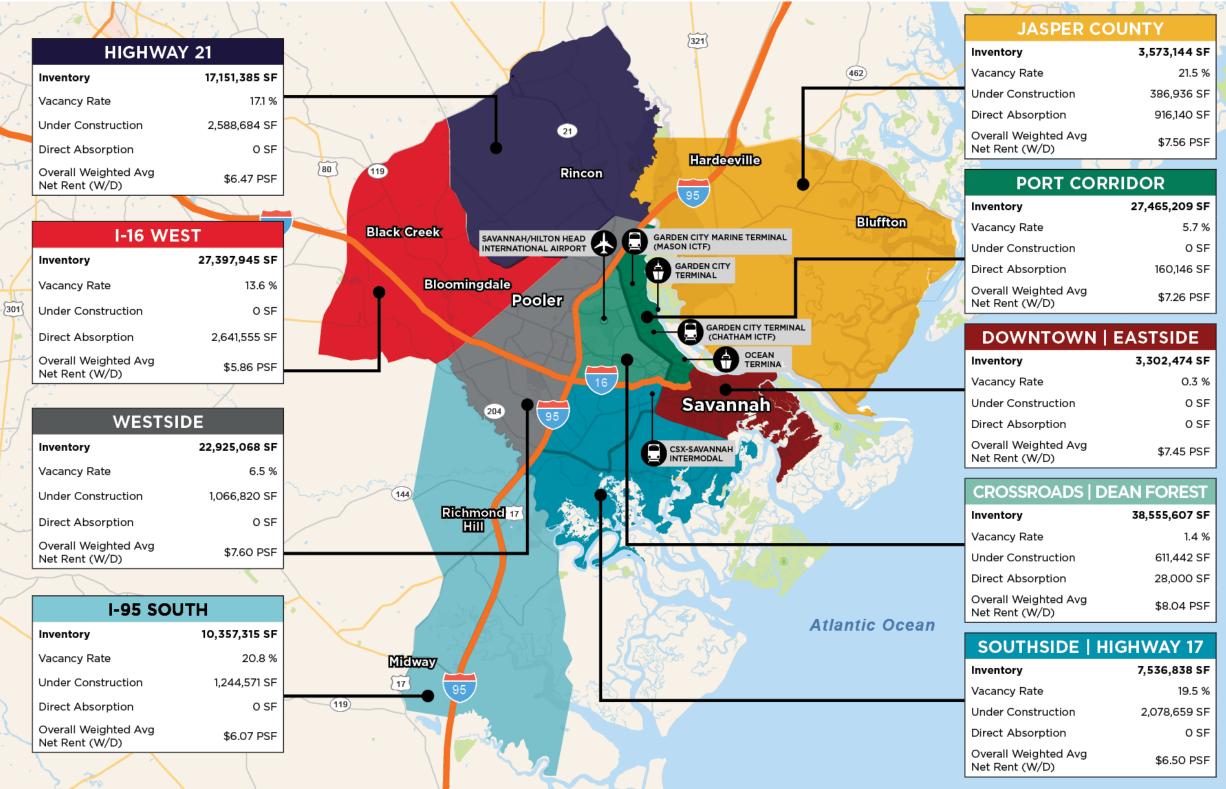
| PROPERTY | SUBMARKET | MAJOR TENANT | SF |
|---------------------------------------|---------------|--------------|-----------|
| Burlington Distribution Build-to-Suit | I-16 West | Burlington | 2,000,000 |
| Coastal Trade Center - Bldg 4 | Highway 21 | TBD | 640,640 |
| Coastal Trade Center - Bldg 5 | Highway 21 | TBD | 473,760 |
| Gateway Commerce - Building 1 | Jasper County | TBD | 330,480 |
| Clarius Park Hardeeville - Bldg C | Jasper County | TS Conductor | 301,725 |

SAVANNAH, GA INDUSTRIAL Q1 2025

OWNER/DEVELOPER

VanTrust Trammel Crow Trammel Crow Provident Clarius

INDUSTRIAL SUBMARKETS





3,573,144 SF 21.5 % 386,936 SF 916,140 SF

\$7.56 PSF

5.7 % 0 SF 160,146 SF \$7.26 PSF

3,302,474 SF 0.3 % 0 SF 0 SF

\$7.45 PSF

38,555,607 SF 1.4 % 611,442 SF 28,000 SF

7,536,838 SF 19.5 % 2,078,659 SF 0 SF \$6.50 PSF

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